



LUNG CANCER ALLIANCE

# 2015 IMPACT REPORT



## **OUR MISSION**

Saving lives and advancing research by empowering those living with and at risk for lung cancer.

## **OUR VISION**

Triple lung cancer survivorship by 2020.

# WHAT WE DO

Navigate those at risk, patients and loved ones along the path of early detection, screening, diagnosis, treatment and management to increase survival.

Increase earlier understandings of lung cancer through innovative research and survivor input leading to cures.

Change perspectives and amplify the voice of our community to get more people to care about lung cancer.





LUNG CANCER ALLIANCE

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2015 ANNUAL REACH = 345 MILLION

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SUPPORT



RESEARCH



SCREENING &  
TREATMENT



ADVOCACY



AWARENESS



# **SUPPORT SERVICES**



Helped over

**150,000**

people touched by lung cancer in every state through our free support services:

**1-800 HelpLine**

**Treatment & Clinical Trial Navigation**

**Medical Centers of Excellence Referrals**

**Risk & Screening Assessments**

**Support Group Network**

**Phone Buddy Mentoring**

**Transportation Assistance**

**Patient Education & Care Packages**

Our “LCA Unite”

# MOBILE APP

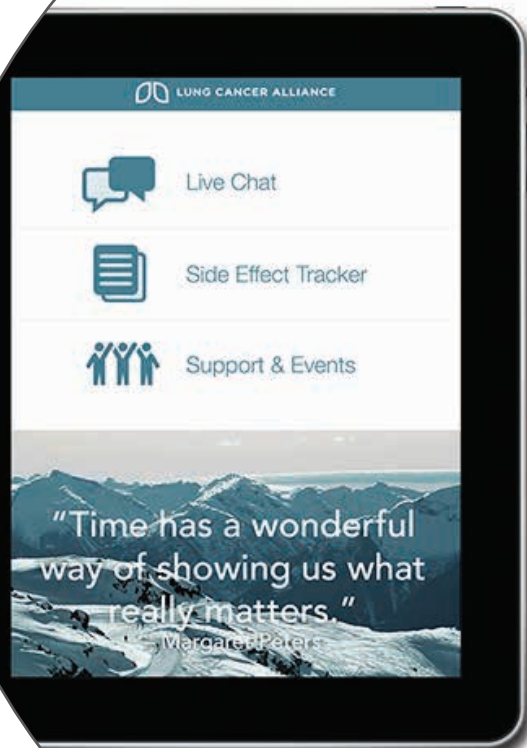
connects **900+**

members of our  
community to date.

This year we upgraded it with:

**Appointment Tracker**  
**User Friendly Navigation**

so that no one faces lung  
cancer alone.





We provided access of over

**\$80,000**

in transportation assistance funds to help patients get to and from treatment.



We launched the  
**National Lung Cancer  
Support Group Network,**

with over **100** lung  
cancer support groups  
nationwide, providing  
technical assistance,  
support and educational  
materials.





# SCREENING & TREATMENT

Full coverage of lung  
cancer screening

**SECURED!**

Now the millions at risk  
can be screened at no  
cost to them.





Expanded the  
**National Framework  
of Excellence in Lung  
Cancer Screening and  
Continuum of Care**

to **400** medical  
facilities nationwide.

Hosted first  
**Lung Cancer Screening  
& Care Conference,**  
October 9-10, 2015  
in Washington DC to

assist over **100**  
healthcare providers  
establish responsible  
screening programs in  
their communities.





Distributed  
educational patient  
packets to network  
of **322** treatment  
centers nationwide.

Helped thousands  
of families find best  
treatment facilities.

A man in a light-colored suit is falling through a window, surrounded by a spray of water droplets. The scene is set in a room with a lamp on the left and a window with curtains in the background. The word "AWARENESS" is overlaid in large, bold, blue capital letters across the center of the image.

**AWARENESS**

**“How It Feels”  
Support Services Campaign**

**77 MILLION**  
impressions

**1 MILLION**  
reach on Facebook

**100,000**  
YouTube views



**YOU NEVER  
REALLY SEE IT  
COMING.**

But we have. With support services to help those diagnosed with lung cancer and their families, Lung Cancer Alliance will help soften the blow. For a full list of support services, visit [lungcanceralliance.org/support](http://lungcanceralliance.org/support).





VETERANS ARE AT HIGHER RISK  
FOR LUNG CANCER THAN CIVILIANS.

*Find out more*

Educating Veterans  
about their elevated risk  
and life saving screening,  
reaching over

# 1.6 MILLION

Veterans and their families  
with placements in



## MilitaryTimes

Media

**369**

articles/broadcast  
pieces secured

**111 MILLION**

impressions

**Medscape**

**Breath of Fresh Air: Medicare to Cover  
Lung Cancer Screening**

BY BRIGGS FOX

**lifehacker**

**Career Spotlight: What I Do as a Social Worker**



**NBC NEWS**

**The lung cancer community gains  
new bully pulpit**

**THE HILL**

## TOP 3 THINGS NEVER TO ASK A **WOMAN**

*If she has wrinkles...*

1. How old are you?

*If she is overweight...*

2. When are you due?

*If she has lung cancer...*

3. Did you smoke?

Many people blame lung cancer survivors for their disease. Lung cancer does not discriminate and neither should you. Help end the stigma. Visit [www.lungcanceralliance.org](http://www.lungcanceralliance.org).

 LUNG CANCER ALLIANCE

## Social Media

**5 MILLION+**  
reach

**50,000+**  
Facebook followers

**4,400+**  
Twitter followers



# EVENTS

1197

1198



7th annual

# SHINE A LIGHT

on Lung Cancer  
is the largest coordinated  
lung cancer event in US  
taking place in November,  
Lung Cancer Awareness  
Month.

Shine a Light consisted of

**191** events

**37** states

plus the Cayman Islands,  
Dominican Republic and  
Marianna Islands

**11,000** participants  
nationwide

**19 MILLION**  
media reach





## Lung Love Run/Walk

**\$238,000**  
raised

**2,338**  
participants

Events hosted in West Palm  
Beach, Atlanta, Philadelphia,  
Portland and Houston

A low-angle photograph of the United States Capitol building's dome, showing its intricate architectural details and the Statue of Liberty on top. An American flag flies on a tall pole in front of the dome. The sky is a clear, light blue.

**ADVOCACY**





# \$13 MILLION

more secured for lung cancer research under the Congressional Directed Medical Research Program.

This brings the total to

# \$102 MILLION

now the largest lung cancer research program outside of the NCI.

## 7th National Lung Cancer Summit

**100** survivors and loved  
ones representing

**26** states, attended

**100+** one-on-one  
congressional meetings to  
increase research funding





Representative  
Rick Nolan (D-MN)

Established the Congressional

# LUNG CANCER CAUCUS

with co-chairs Rep. Rick Nolan (D-MN), Rep. Lois Capps (D-CA) and Rep. Frank LoBiondo (R-NJ) and members from 12 states and the Virgin Islands, to focus more attention and increase research funding for lung cancer.

Launched Congressional

# LUNG CANCER BRIEFING SERIES

with the caucus to educate our leaders about the disease, secure more research funding and expedite early detection and treatment breakthroughs.



Representative  
Lois Capps (D-CA)

A blue-tinted photograph of a microscope, viewed from a slightly elevated angle. The word "RESEARCH" is overlaid in large, bold, blue capital letters across the center of the image. The background is a soft, out-of-focus blue, suggesting a laboratory setting.

**RESEARCH**

Devised new

# RESEARCH PLATFORM

to understand more about  
lung cancer throughout  
the patient journey.



## Why the Opdivo Approval Is a Big Deal

LCA Admin March 11 2015

By Jennifer King, Director of Science and Research for Lung Cancer Alliance

If you happened to read last week's Weekly Breather, you may have picked up on a few pieces of interesting news. One important one, that also hit major media outlets, was that Opdivo (nivolumab) was approved by the FDA last Wednesday for the treatment of lung cancer – more on that in a minute.

Also mentioned in the Breather last week was my hiring as Director of Science and Research for Lung Cancer Alliance. (I know that at least a few people read at the way down – I really appreciated the welcome emails that I received!) One of my roles will be talking about current research with all of you in the lung cancer community, so why not jump right in. Here's my perspective on why last week's decision is a very important step forward.

The Opdivo approval came months sooner than the scientific community expected and this was due to how significantly the drug improved survival. But if you read the fine print of the news last week, you may have realized that the FDA's approval of Opdivo was only for patients with a very specific type and stage of disease: squamous, non-small cell lung cancer that has already metastasized and is already resistant to platinum-based chemotherapy (like cisplatin, carboplatin, or irinotecan). This is only a small percentage of the patients living with lung cancer.

However, there is hope. The Opdivo approval is actually full of promise. This drug (and many others that are currently in drug company pipelines, including a rival named Keytruda (pembrolizumab)) is in a brand new class of therapeutics called immunotherapies or immuno-oncology drugs. Most cancer-fighting treatments are designed to kill cancer cells. But immunotherapies are different. They are not designed to kill the cancer cells. They are designed to help your own body's normal immune system work better so that it can kill the cancer cells.

There are multiple types of immunotherapies being developed and Opdivo and Keytruda are in a class called "checkpoint inhibitors". The body's normal immune system has "checkpoints" that stop the immune cells from attacking everything. If the immune system went after all the normal cells in the body, we would all have autoimmune disease like lupus.

Tumors, including lung cancer, often fool the body's immune system by producing proteins that activate a checkpoint. Then the immune system doesn't fight the cancer effectively. In this case, the tumor produces a protein called PD-L1 that can bind a protein on the immune cell called PD-1. When the two proteins bind, they activate the checkpoint, halting the immune system.

Opdivo and Keytruda are both anti-PD-1 inhibitors; they bind PD-1, preventing it from binding to PD-L1 and thus blocking the checkpoint. This leaves the normal immune system active and attacking the cancer cells.



Jennifer King, Lung Cancer Alliance Director of Science and Research

Launched consumer-friendly

# SCIENCE & RESEARCH BLOG

reaching

# 100,000+



**THANKS FOR A  
GREAT YEAR!**

Help us continue to do great work. Donate!

1700 K Steet NW, Suite 660 | Washington, DC 20006  
1-800-298-2436 | [www.lungcanceralliance.org](http://www.lungcanceralliance.org)



# APPENDIX

- Financial Statements
- Major Donors
- Workplace Giving
- In Support/Honor Of
- In Memory Of

# 2015 FINANCIAL STATEMENT

Statement of Activities for the Year Ended December 31, 2015

	Unrestricted	Temporarily Restricted	Total
Revenue and Support			
Contributions and Grants	\$ 1,024,263	\$ 2,322,572	\$ 3,346,835
Special Events	238,811	-	238,811
Rental Income	60,400	-	60,400
Donated Goods and Services	19,662	-	19,662
Honoraria	16,795	-	16,795
Investment Income	1,496	-	1,496
Other Income	30,905	-	30,905
Released from Restrictions	3,885,274	(3,885,274)	-
Total Revenue and Support	5,277,606	(1,562,702)	3,714,904
Expenses			
Program Services:			
Science and Research	197,020	-	197,020
Medical Outreach	478,459	-	478,459
Public Awareness	1,108,324	-	1,108,324
Community and Support Services	1,038,028	-	1,038,028
Advocacy	743,222	-	743,222
Total Program Services	3,565,053	-	3,565,053
Supporting Services			
Management and General	283,196	-	283,196
Direct Benefits to Donors	16,183	-	16,183
Fundraising	590,762	-	590,762
Total Supporting Services	890,141	-	890,141
Total Expenses	4,455,194	-	4,455,194
Change in Net Assets	822,412	(1,562,702)	(740,290)
Net Assets, beginning of year	2,621,957	4,453,101	7,075,058
Net Assets, end of year	\$ 3,444,369	\$ 2,890,399	\$ 6,334,768

# 2015 FINANCIAL STATEMENT

Statement of Financial Position - December 31, 2015

	2015	2014
Assets		
Cash		
Investments	\$ 1,215,649	\$ 529,206
Accounts Receivable	2,983,728	3,207,469
Contributions Receivable, net	7,760	18,950
Prepaid Expenses	2,136,545	3,426,501
Security Deposit	84,682	55,070
Trademark, net	99,583	10,059
Property and Equipment, net	8,725	10,469
	31,828	23,249
Total Assets	\$ 6,568,500	\$ 7,280,973
Liabilities and Net Assets		
Liabilities		
Accounts Payable and Accrued Expenses	\$ 86,073	\$ 196,263
Deferred Rent	139,643	9,482
Deferred Revenue	-	170
Security Deposit	8,016	-
Total Liabilities	233,732	205,915
Net Assets		
Unrestricted	3,444,369	2,621,957
Temporarily Restricted	2,890,399	4,453,101
Total Net Assets	6,334,768	7,075,058
Total Liabilities and Net Assets	\$ 6,568,500	\$ 7,280,973

# 2015 MAJOR DONORS

## \$1,000 - \$4,999

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Arizona Community Foundation  
Arthur J. Gallagher & Co.  
Baptist Health System Services  
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Charitable Foundation  
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Super Dimension Inc.  
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Veran Medical Technologies, Inc.  
Visual Evidence, Inc.  
Wells Fargo  
Richard Wicks

## \$5,000 - \$9,999

B & W Family Foundation, Inc.  
Bardeen-Greytak Family Foundation  
Boston Foundation  
Dana Farber Cancer Institute  
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Audrey Heimler  
IPA Foundation  
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Jett Medical  
The Meyer Charitable Foundation  
MRS Systems, Inc.  
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Philips Healthcare  
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Shipley, PA  
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YUM! Brands Foundation  
Stan Zalewski

## \$10,000 - \$24,999

Bravelets, LLC  
Cancer Support Community  
Exact Sciences Corporation  
GE Healthcare  
MD Anderson Cancer Center  
Myriad Genetics, Inc.  
The Rogers Foundation  
Take a Breath for Life Foundation

## \$25,000 - \$49,999

Celgene Corporation  
Helsinn Therapeutics  
Vanguard Charitable

## \$50,000 - \$99,999

Boehringer Ingelheim Pharmaceuticals, Inc.  
Eli Lilly and Company  
Novartis Pharmaceuticals  
Pfizer Company

## \$100,000 +

AstraZeneca Pharmaceuticals  
Bristol-Myers Squibb  
Bristol-Myers Squibb Foundation  
CVS Health Foundation  
Genentech  
Lilly Oncology  
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# 2015 WORKPLACE GIVING

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Highmark Matching Gift Funds  
Honeywell International Charity Matching

IBM  
JK Group  
JPMorgan Chase Foundation Matching Gifts & Volunteer Program  
Kimberly-Clark Foundation  
Maryland Charity Campaign  
McGraw Foundation  
McKesson Foundation  
Members Give  
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Monroe Energy, LLC  
Morgan Stanley  
Network for Good  
New York Life Insurance Company  
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PNC Foundation  
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The Progressive Insurance Foundation  
PSEG Power of Giving Campaign  
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Sanofi Foundation for North America  
Shell Oil Company Foundation  
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Thomson Reuters  
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Truist  
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